

# BUSINESS HEALTH TRUST

**October 2009 to September 2010**

## **Broker Commission Schedule New & Renewing Business**

Carrier	Coverage	Commission
<b>Regence BlueShield/Asuris Northwest Health</b>	Medical and Prescription Drug	5%
<b>Group Health Options</b>	Medical and Prescription Drug	5%
<b>Regence Life and Health – \$15,000 Compulsory Life/AD&amp;D Only</b>	Basic Life/AD&D	5%
<b>Regence Life and Health – All Other Products</b>	Basic and Voluntary Life/AD&D; Disability	10%
<b>Washington Dental Service</b>	Dental	5%
<b>Dental Health Services Smart Smile</b>	Dental	12%
<b>Dental Health Services Super Smart Smile</b>	Dental	8%
<b>Vision Service Plan</b>	Vision	5%
<b>AIG</b>	Voluntary Personal Accident; Group Travel Accident	10%
<b>21<sup>st</sup> Century Legal</b>	Voluntary Legal	10%
<b>Wellspring Family Services</b>	EAP	5%