

BUSINESS HEALTH TRUST

October 2010 - September 2011

Broker Commission Schedule New & Renewing Business

Carrier	Coverage	Commission
Regence BlueShield/Asuris Northwest Health	Medical and Prescription Drug	5%
Group Health Options	Medical and Prescription Drug	5%
Regence Life and Health – \$15,000 Compulsory Life/AD&D Only	Basic Life/AD&D	5%
Regence Life and Health – All Other Products	Basic and Voluntary Life/AD&D; Disability	10%
Washington Dental Service	Dental	5%
Dental Health Services Smart Smile	Dental	12%
Dental Health Services Super Smart Smile	Dental	8%
Vision Service Plan	Vision	5%
AIG	Voluntary Personal Accident; Group Travel Accident	10%
21st Century Legal	Voluntary Legal	10%
Wellspring Family Services	EAP	5%